

## PRESENTATION ABSTRACTS

**TRACK: Upgrade / Technical**  
**ROOM: Crystal 1**

8:30 a.m. - 9:10 a.m.

**Critical Details About EBS R12 Upgrades - Functional and Technical Topics**

*Susan Behn, Infosemantics, Inc.*

What are the critical details you need to know to minimize those upgrade surprises - particularly for companies who desire a technical upgrade approach. What can be done in advance to minimize upgrade change and risk. This presentation covers the key topics that absolutely must be considered as part of an upgrade to Release 12 in the areas of financials, procure to pay, supply chain, manufacturing, HR, database, development and training. What critical pieces of information must be included in your project plan?

9:25 a.m. - 10:05 a.m.

**R12 Upgrade – Functional Tips and Lessons Learned In Delivering Successful Upgrade Projects**

*Art Dowd, O2Works*

Many organizations have not upgraded to R12 yet. Learn why the R12 upgrade is different than a technical upgrade and what steps need to be taken to deliver a successful project. Because of the user interface overhaul (look & feel plus application navigation) reporting, and other changes, it will be necessary to treat this upgrade as a Change Management

project, not just a technical initiative.

We'll take you through key changes and lessons learned while providing tips and methodology to help you succeed.

10:20 a.m. - 11:00 a.m.

**VENDOR: Why ODA Might Be The Perfect Fit For Your Business**

*Carlos Salgado, Symmetry Resource Group*

Oracle launched the Oracle Database Appliance in September 2011 to expand its engineered systems value proposition and accessibility to the mid market, but how effective is it?, how does it compare to an Exadata system? What can it be used for? In this presentation we'll review the attributes of the Oracle Database Appliance, its advantages, limitations and some of its possible applications.

1:00 p.m. - 1:40 p.m.

**DMZ Setup for Your Supplier & Customers in E-Business Suite**

*Adnan Siddiqui, Accenture*

The presentation will discuss options/methods available in R12 for making a subset of Oracle E-Business Suite R12 functionality so it will be accessible via the internet to external users including your suppliers and customers.

**TRACK: Upgrade / Technical  
(continued)**

**ROOM: Crystal 1**

1:55 p.m. - 2:35 p.m.

**Deploying for Success on the  
Cloud: EBS on Amazon VPC**

*Phani Kottapalli, AST Corp.*

This presentation will explore the intricacies of the Amazon Virtual Private Cloud architecture and how to utilize VPC features when deploying Oracle E-Business Suite on Amazon Cloud. We will walk through services such as: Elastic Block Store, load balancer provided by Amazon Web services, and what the benefits it provides to your organization. After this session you will have the framework to make your decision to move to the Cloud a successful one.

2:50 p.m. - 3:30 p.m.

**Integration Cloud: Connecting  
ERP and CRM Systems**

*Ramesh Kumar, eAlliance  
Corporation*

You have ERP systems on-premise and CRM systems in the cloud. How do you hook them up. Entering the data twice is not a good idea. At the same time it has been a challenge getting the stuff that is in the cloud and connecting with the stuff that you have on-site. There have been many different attempts doing this, but all pretty expensive and/or complex that requires lot of work. Well, no longer that's the case. You will learn during the session how the "Integration Cloud" answers these

challenges makes the ERP & CRM integration as a breeze.

**TRACK: Order Management /  
Supply Chain**

**ROOM: Crystal 2**

8:30 a.m. - 9:10 a.m.

**VENDOR: Increase Efficiency of  
Freight Shipping from Oracle E-  
Business Suite: A Case Study for  
Elkay Mfg.**

*Vic Kalidindi, Elkay  
Manufacturing and Ajay Kapur,  
Apps Associates*

In this case study we talk about how Elkay Manufacturing Company increased efficiency of shipping via parcel and freight carriers from Oracle E-Business Suite using Ship Console.

The components included in this solution were:

Rate shopping, sending shipping manifests to freight carrier systems like UPS and FedEx, label printing, ship confirmation in Oracle, and printing of shipping documents from Oracle.

All of the above operations were performed from a single, intuitive user interface making it very efficient for shippers to execute high-volume shipping from Oracle Applications.

**TRACK: Order Management /  
Supply Chain (continued)**  
**ROOM: Crystal 2**

9:25 a.m. - 10:05 a.m.

**What's New in Supplier  
Lifecycle Management ?**

*Amit Malhotra, AST Corporation*

This presentation will provide an overview of new features in supplier lifecycle management that can help organizations to evaluate, track and enforce compliance for vendors. There will be discussion on profile extension, tracking, qualification management and other options for effectively using supplier lifecycle management.

10:20 a.m. - 11:00 a.m.

**Understanding How Oracle's  
Value Chain Planning  
Applications Work**

*Michael Pearson, Inspirage, LLC*

This presentation will give an overview of all of the Value Chain Planning applications. In addition to the functionality and benefits associated with each application, this presentation will include how they work with each other, integration to other applications (EBS, JDE, Hyperion, etc.), how the Advanced Planning Command Center brings them all together, and what impact the upcoming Fusion applications will have on the existing applications.

1:00 p.m. - 1:40 p.m.

**Tips and Tricks in Oracle ASCP  
Module**

*Anujay Gupta, Rapidflow Apps*

Are you an existing user of Oracle Advanced Supply Chain Planning (ASCP) module? Do you find ASCP workbench navigation complex and cumbersome? Did you ever wish for a simpler and productive way of mining the data from the workbench? Keeping in mind these concerns of end users of ASCP, this session will introduce you to short-cuts and other smarter ways to use the workbench.  
Agenda:

1- Overview of ASCP  
Workbench

2- Demo: Tips and Tricks for  
enhanced productivity

4- Q&A

1:55 p.m. - 2:35 p.m.

**Achieve Route Based  
Operations Without OTM**

*Arun Minnasandran, Zensar  
Technologies*

Route based operations is common in many retail distribution warehouses. It is important to pick for sales orders based on routes and to achieve this OTM is an overkill. This paper discusses the way to accomplish it without licensing OTM.

**TRACK: Order Management / Supply Chain (continued)**  
**ROOM: Crystal 2**

2:50 p.m. - 3:30 p.m.

**S&OP - How Mature is Your Process?**

*Michael Pearson, Inspirage, LLC*

Most companies have a Sales and Operations Planning process to some degree. This presentation will talk about the different maturity levels of the S&OP process, where the industry analysts believe the trends are heading, and to what level of maturity your company should strive for and why. Finally, this discussion will talk about what Oracle applications typically support these process and some real life examples of how companies have atypically used other modules to support their S&OP processes.

**TRACK: Manufacturing**  
**ROOM: Crystal 3**

8:30 a.m. - 9:10 a.m.

**Best Practice Sharing-Preparing an Organization for Planning/ Forecasting Processes Using Oracle R12**

*Sanjay Sil, Genpact*

The presentation will focus on the key decisions we made while evaluation the software, how we zeroed on a forecasting solution, what we are implementing ASCP/ Demantra for? This will help any other organization on how to go ahead with planning/ forecasting process or department design (i.e. move

from an spread sheet based approach to a sophisticated software).

9:25 a.m. - 10:05 a.m.

**Intelligent or Not? Designing an Item Numbering Scheme for ERP Systems**

*Mani Kumar Manda, Rhapsody Technologies, Inc.*

Should we continue to design Item numbering schemes with intelligence, just the way it has been done from the dawn of data processing systems? Or has time come to bid farewell to this practice? The session will review the history of item numbering intelligence, the reasons for which it came into play, and how advances in technology have impacted such practices. With the advent of MDM applications to address data management and data quality and operational ERP applications that focus on processing transactions, do we still need to embed intelligence into numbering schemes? Walk away knowing what your options are!

10:20 a.m. - 11:00 a.m.

**An Analytical Approach to ABC Classification and Determining Safety Stock - A Case Study**

*Sanjay Sil, Genpact*

Genpact proposed an analytics based approach on ABC/SS calculations and bake inside their supply chain planning process (Demantra and ASCP). We will go through the steps and also highlight the expected savings to the organization by taking this approach.

**TRACK: Hyperion (EMP)**  
**ROOM: Crystal 3**

1:00 p.m. - 1:40 p.m.

**Pre-Tuning and Sizing Your Hyperion Planning and Essbase Applications Before Building Anything**

*Steve Light, ClearLine Group*

Everyone hates to paint themselves into a corner. This is especially true when you are developing a new application. A common mistake to leave database tuning and sizing until the build phase is well underway. This can create issues that may force additional work, re-design, reduction of scope, and changes to requirements that will be difficult to get approved. This session will help you pre-tune and size your Hyperion Planning or Essbase BSO cube before you even build it. This will allow for better decision making during requirements and design phases. It will also help reduce the application build time

1:55 p.m. - 2:35 p.m.

**Are You Leveraging the Oracle® Data Integrator™ to Improve SOX Compliance?**

*Jayjay Gutierrez, Key Performance Ideas*

Oracle Data Integrator (ODI) allows for metadata and data loading into Oracle Enterprise Performance Management (EPM) applications including the Hyperion Planning™ and Hyperion Financial Management™ suites of product. This session will provide a review of ODI and how it sits on Oracle's Fusion™

middleware and acts as an ETL tool for connectivity into all major relational databases. Plus, learn how to make your ODI architecture Sarbanes-Oxley (SOX) compliant.

2:50 p.m. - 3:30 p.m.

**MIQ Logistics Drives Growth Using Oracle Hyperion Planning**

*Mindy Johnson, MIQ Logistics*

MIQ Logistics, a leading provider of global, transportation and distribution services, was running its planning process using an antiquated Excel-based system causing slower cycle time for changes and updates. Attend this session and learn how MIQ is leveraging the power of Oracle Hyperion Planning for a truly Integrated Planning solution for enhanced information collaboration and analysis to drive growth and improve margins. Specific focus will be given to Planning 11.x enhancements that enabled a strong solution. This includes: Tab-based Composite Forms, Flow Chart based Calculation Manager Business Rules enabling business user maintenance, Bottom-Up Planning Unit Hierarchies to defined plan ownership and Administer Workflow/Approvals, and Financial Reporting Annotations for variance explanations.

**TRACK: Oracle Fusion**  
**ROOM: Crystal 4**

8:30 a.m. - 9:10 a.m.

**Oracle Fusion Middleware: A Primer**

*Kevin Dahl, O2Works*

Oracle Fusion Middleware will be a part of the tech stack for the upcoming release of E-Business Suite release R12.1.2. However, those core components are a part of Oracle's current offerings of products such as Discoverer and SOA. The presentation will describe the concepts and components that make up Oracle Fusion Middleware and include a brief explanation of how it is a part of one current Oracle offering, Discoverer.

9:25 a.m. - 10:05 a.m.

**Fusion Application Technical Overview**

*Douglas Todd, Apps Associates*

Topics Include:

- Fusion Apps Architecture Overview
- Fusion Apps User Experience –
- Application Development Framework (ADF)
- Fusion Apps SOA Infrastructure
- Fusion Apps Deployment

10:20 a.m. - 11:00 a.m.

**Fusion Applications: A Primer and Implementation Approaches**

*Mani Kumar Manda, Rhapsody Technologies, Inc.*

Now that Fusion Applications are in GA, the time has arrived to learn about it and identify approaches for adoption of Fusion Applications and

associated technologies that best suit your organization. Oracle had spent unprecedented amount of time and resources to build it. Learn about Fusion Applications with a newly designed UI that provides better user experience and includes best concepts from Oracle EBS, PeopleSoft, JD Edwards and Siebel applications with many enhancements all around.

**TRACK: Change Management & Training**  
**ROOM: Crystal 4**

1:00 p.m. - 1:40 p.m.

**How to Make Sure Your Implementation Fails**

*Greg Weichhand, Amway Corp*

ERP implementations are notorious for coming in past schedule and over budget. Stories of failed implementations abound. This interactive presentation takes a light, tongue-in-cheek approach to those tried and true methods that will guarantee failure of your implementation.

**TRACK: Change Management  
& Training (continued)**  
**ROOM: Crystal 4**

1:55 p.m. - 2:35 p.m.

**Alternative Approaches to Data  
Conversion**

*Jay Pradhan, Terillium*

In most implementation projects involving switch from legacy to a new EBS install, one of the most time consuming, confusing and also critical tasks is data conversion from legacy to EBS. In most cases, the situation involves trying to fit a square peg in a round hole, where legacy and EBS data structures are so different that there are rarely good options. Using alternative methods where functional consultants can execute data conversions with relative ease using advanced Dataload products may make it possible to change the practice of data conversions. This approach makes the process time-saving and simpler.

2:50 p.m. - 3:30 p.m.

**Jack be Nimble, Jack be  
Quick, Save as Jack with His  
New Rubic**

*Susan Dorn, RingMaster  
Software*

Is your system and IT organization keeping up with the demands of the changing business? 85% of IT time is spent on maintaining on-going systems. What if that time was spent on innovation? Oracle keeps throwing system changes at you, increasing the time and cost just to keep up, yet alone meeting new business

requirements. If only you could implement those changes safely and quickly. Learn the elements of managing change and how to increase your agility towards business success.

**TRACK: Business Intelligence  
ROOM: Venetian 1**

8:30 a.m. - 9:10 a.m.

**BI APPS/OBIEE Integration with  
Other Data Sources**

*Ravi Sista, Apps Associates*

In today's environment, where most of the companies are struggling to reduce the cost and complexity of their businesses, the need is for a business intelligence offering which can help clients generate maximum volume at lowest cost and faster speeds

They need a solution which can integrate their existing Oracle, non-Oracle ERP and CRM systems and help them generate value add business insights to make smarter decisions. Oracle BI Suite is one such platform that would enable them to think beyond issues of multiple applications, databases / files and domains by defining a single, logical view of all enterprise data and help them focus on organizations key performance metrics.

**TRACK: Business Intelligence  
(continued)**

**ROOM: Venetian 1**

9:25 a.m. - 10:05 a.m.

**OBI EE with Oracle EBS - Fast  
Track to Reporting Success**

*Barry Markovic, Noetix*

Your Oracle E-Business Suite users have reporting problems yet you're not sure where to start. Some of them are asking for real-time, operational reporting. Others have requests for historical trending, which may require a data warehouse. Meanwhile, your executives are looking for dashboards that provide aggregated analytics, with the ability to drill to detail. Can OBI EE satisfy all of them? Join Noetix for this event where we'll explain how to get the fastest value from OBI EE, while providing solutions for all of your users' requirements.

10:20 a.m. - 11:00 a.m.

**Boost Hyperion EPM Reporting  
ROI with Oracle BI Foundation  
Suite**

*Brian Wiethorn, MarketSphere*

Is your business heavily invested in Oracle Essbase and possibly other legacy EPM reporting tools like Web Analysis and Interactive Reporting to deliver financial reports? Is your business constrained to deliver enterprise BI capability with these tools? Attend this session to learn how to boost your existing Hyperion investment to deliver an enterprise BI platform that supports user report self-service, mobile access, relational & multidimensional

data sources & real-time analytics.

1:00 p.m. - 1:40 p.m.

**Pervasive Use of Business  
Intelligence (BI) with Mobile  
Analytics**

*John Stilwell, MarketSphere*

Experience Oracle BI Foundation Mobile Analytics Solutions and learn about hot, new capabilities that drive universal access to existing analytics across an organization, regardless of location. Attend this session and find out how Oracle BI Mobile brings analytics to all business processes where a mobile device can be incorporated.

1:55 p.m. - 2:35 p.m.

**OBIEE vs. Financial Reports**

*Alexander Ladd, Mindstream  
Analytics*

Come learn the differences between the components of OBIEE and Financial Reports. Learn what you can do in OBIEE instead of Financial Reports? Do you need both? Why?

What does the future hold for each product?

Objectives:

○ What is Oracle's BI Foundation Suite?

○ Features and functions for reporting, ad-hoc analysis and dashboards

○ Making sense of the alphabet soup of Oracle's reporting tools



**TRACK: Business Intelligence  
(continued)**

**ROOM: Venetian 1**

2:50 p.m. - 3:30 p.m.

**VENDOR: Spanning the Oracle  
EBS Reporting Spectrum:  
Operational to Analytics**

*Barry Markovic, Noetix*

Discover how your company can address both real-time operational reporting and analytical (data warehouse) reporting using technology that is quick to implement as part of a cost effective, pre-built solution. This session will cover packaged reporting solutions for versions 11i and Release 12 of Oracle E-Business Suite that leverage existing investments in your current tools, including OBI EE, IBM Cognos, and SAP Business Objects.

**TRACK: HR**

**ROOM: Venetian 2**

8:30 a.m. - 9:10 a.m.

**OIC R12 Overview and New  
Features**

*Lisa Barthel-Daluge, Creative  
Consulting Solutions, Inc.*

The audience to this paper/presentation will gain an understanding of the Oracle Incentive Compensation module. Sales Management typically has open range on how to design and implement the compensation plans that will commission the sales force to sell the product and services that provide revenue and profit to the organization. This presentation will provide real life examples of the OIC plan

setup for a successful implementation.

9:25 a.m. - 10:05 a.m.

**Oracle Approvals Management  
(AME) Case Studies for AP, PO  
and HR**

*Susan Behn, Infosemantics, Inc.*

AME is a self-service web application that allows users to define rules for administering approvals of various types of transactions. Learn how easy it is to use this powerful functionality to create complex approval scenarios that meet your unique business requirements. Specific AME rule examples will be presented for PO, AP, HR and AR.

10:20 a.m. - 11:00 a.m.

**Oracle Incentive  
Compensation for Bonuses and  
Commissions**

*Mason Younge, KBACE*

Oracle Incentive Compensation (OIC) scalability and rules based calculations of commissions, bonuses and SPIFFS are reasons it holds the largest market share. Some methods of using OIC are deemed "non-traditional" such as paying bonuses to an employee population. While often considered, some clients determine that OIC is a "commission tool" and not a "bonus tool." We consider OIC as a "calculation tool". We have established a design methodology for paying bonuses to over 10K payees at an enterprise level without affecting the commission activity throughout the enterprise. Clients will find

synergy in the connections existing between their commission tool and their payroll tool, thus making bonus calculation a good fit.

**TRACK: HR / Finance  
(continued)**

**ROOM: Venetian 2**

1:00 p.m. - 1:40 p.m.

**VENDOR: Work Smarter, Not Harder- Oracle Financial Reporting with the Ease of Excel**

*Brian Grossweiler, Excel4apps*

For Oracle e-Business Suite (EBS) users, the process to maintain and report on financial data can be often inefficient, time consuming, cumbersome, and technically challenging.

Oracle® Validated Integration Solutions available today, such as GL Wand by Excel4apps, remove these barriers to simple Oracle EBS reporting by delivering real-time Oracle Financial data using the familiarity and ease of Microsoft Excel, all without middleware or data warehouse requirements. The capabilities of GL Wand solution will cover:

- Create, refresh, and drill to sub ledger with real time data
- Mass distribution of reports and FSG conversion
- Follows existing Oracle security roles
- 1 hour installation

1:55 p.m. - 2:35 p.m.

**How to Successfully Align HSA Plans**

*Kathe Clough, AST Corporation*

This presentation will review different setup options to align HSA plans into current or new Oracle Advanced Benefit applications while also giving consideration to the use of ICD's. There will be discussion on how to connect Medical and HSA plans with system validation to verify compliance.

2:50 p.m. - 3:30 p.m.

**Extend Your Business by Accepting Credit Cards!**

*Gouri Borkar, AST Corporation*

Processing credit cards should be as tricky as dealing with those Credit Card Vikings on TV! Even more so if the authorization and settlement occurs in multiple systems. This session will unleash various options of processing such transactions in Accounts Receivables. We will explore the different models of Auth-2-Settle data flows that Oracle EBS can accommodate with real time examples and in specific, what we did for the largest Transit Agency in the Mid West. A sneak peek of the necessary extensions for different flows will also be revealed. We will extend this discussion a little bit further to include reconciliation of Cash using Cash Management. Processing credit cards should be as tricky as dealing with those Credit Card Vikings on TV! Even more so if the authorization and settlement occurs in multiple systems.

This session will unleash various options of processing such transactions in Accounts Receivables. We will explore the different models of Auth-2-Settle data flows that Oracle EBS can accommodate with real time examples and in specific, what we did for the largest Transit Agency in the Mid West. A sneak peek of the necessary extensions for different flows will also be revealed. We will extend this discussion a little bit further to include reconciliation of Cash using Cash Management.

**TRACK: Financials**  
**ROOM: Oak 2**

8:30 a.m. - 9:10 a.m.

**VENDOR: AP Automation Best Practices**

*Robert Krage, Evergreen Data Systems*

This is a product agnostic look at the AP automation space with a discussion of functionality provided by best in class providers. We will address what functionality is available on the market place and what questions you should be asking of your current or prospective vendors as you look to increase the efficiency of your P2P systems. We will wrap up the discussion with a short overview of the Medius Flow solution and a discussion of best practices for implementation of these types of software.

9:25 a.m. - 10:05 a.m.

**VENDOR: Getting the Most Out of Your FSG's**

*Sue Maloney, EIS Technologies*

In the fast paced world we all live and work in, making decisions based on your financial statements is critical. Getting to the details in your financial statements can be challenging. This presentation will show you a way to take advantage of the investment made in FSG's while enhancing your financial statements. By using Microsoft Excel, FSG's can be imported in and used to create many levels of financial statement reporting, allowing for subledger drilldown. For non-FSG users, financial statements such as the CAFR can be created in minutes rather than days. Come see efficiency in action!

10:20 a.m. - 11:00 a.m.

**When, What, and How do I Convert My Legacy Assets?**

*Brian Bouchard, MarketSphere*

This session will discuss the difference between conversion date and go live date. This session will discuss several options for data conversion based on the go live of the system. Understand the different options to best decide when to convert your legacy assets. This session will also discuss options of what data to convert for both financial and tax information. Understand the impact of data conversion to the system.

**TRACK: Financials (continued)**  
**ROOM: Oak 2**

1:00 p.m. - 1:40 p.m.

**R12 Event Accounting  
Revolutionizes Accounting  
Process in Oracle Assets**

*Brian Bouchard, MarketSphere*

This session will discuss the new R12 feature of Event Accounting in detail. The introduction of Event Accounting is changing the accounting process in Oracle Assets and some of the tricks and tips from the past are no longer valid if R12. Learn and understand the impact of this change to Oracle Asset users. This session will mention some other changes in R12 that work hand in hand with Event Accounting to paint a complete picture of the new accounting process and possibilities.

1:55 p.m. - 2:35 p.m.

**BI for Finance – How to Re-  
Vamp Your BI strategy**

*Matthew Topfer,  
InsightSoftware.com*

For many years now Business Intelligence has been positioned as the solution to a company's entire information needs. With the role of Finance becoming more strategic in most organizations, finance members are realizing that Business Intelligence does very little to meet the day-to-day needs of finance. How do you achieve a detailed, customized solution with a one-size fits all strategy?

Attend this session and learn how to:

- Re-focus your strategy to meet the needs of Finance
- Deliver instant information to finance and stakeholders
- Reduce the strain of an already over-burdened IT department.

2:50 p.m. - 3:30 p.m.

**Tax Books – Do Not Have to Be  
Painful!**

*Brian Bouchard, MarketSphere*

This session will discuss the key setup decisions needed in order to define the tax books. Once tax books are up and running learn how to maintain the tax rules to incorporate new rules – best practice tips on incorporating the new rules. Learn how best to impact the assets after the fact with standard functionality. Understand the tax close process and options when integrating tax in Oracle Assets.

**TRACK: SYSADMIN / DBA / Security**

**ROOM: English**

8:30 a.m. - 9:10 a.m.

**Holy Free Oracle Products, DBA-Man: Upgrade to Oracle VM 3.1**

*Scott Benitez, DARC*

That's right Boy-00600...Oracle has released the newest version of Oracle Virtual Machine and it's totally free. Let's hope the citizens of Redwood Shores sleep better at night knowing that they can now deploy virtual servers for less than the price the mayor has spent on the new DBA-Man signal.

Also, with new features in tow, we'll wrangle in the villainous E-Business Suite R12 installation and her henchman, Oracle Database 11gR2 - all within hours instead of days. In fact, it's so fast, DBA-Man may be able to still make home in time to catch "Dancing With the Stars - Superhero Edition" So sit back, Boy-Wonder, and enjoy the ride. An upgrade has never been so easy.

9:25 a.m. - 10:05 a.m.

**Saving Configuration Time Using Oracle iSetup**

*Dheeraj Buduru, Deloitte Consulting*

iSetup is part of Oracle e-Business Suite's Lifecycle Management toolkit and is built around the idea of copying configuration data from one instance to another. For example, iSetup allows users to copy Value sets, Responsibilities, Concurrent programs, Inventory

Organizations and GL setups from one instance to another. iSetup features will be of immense help during the initial phases of an implementation. At any implementation, we typically spend a great deal of time configuring four to five instances manually. However, with iSetup we would configure one instance manually and use iSetup to migrate configuration data to other instances. iSetup supports multiple entities across modules that can be migrated and the list continues to grow. This session will help you understand the various components of iSetup, its features and how it can be used in implementations to save time. Topics include:

- iSetup Overview
- iSetup Components – Migrator and Reporter
- Using iSetup
- R12 Features
- Demonstration

10:20 a.m. - 11:00 a.m.

**What I Wish I Knew about the AP and AR Aging Snapshot Tables**

*Angela Kmiec, Forsythe Technology, Inc.*

Throughout our implementation of Oracle Business Intelligence Applications 7.9.6.3 for Financial Analytics, the topic of the AP and AR aging snapshot table came up often. This presentation will give a high level overview of the customizations we made related to these tables as well as gotchas we experienced during the project.

**TRACK: SYSADMIN / DBA / Security (continued)**  
**ROOM: English**

1:00 p.m. - 1:40 p.m.

**VENDOR: Honey, I Shrank the R12 Upgrade**

*Eyal Orgil, Panaya*

Upgrading to Oracle E-Business Suite (EBS) R12 is not a trivial task. The project can be challenging, often taking longer and costing more than expected because of all the uncertainties involved in planning, fixing and testing. In this session, we'll present how the Customer overcame these challenges. Using Panaya's SaaS, the guesswork was eliminated from the R12 Upgrade and eliminated 50% of the associated cost and effort. With Panaya's EBS Upgrade Automation SaaS Solution, The Customer's upgrade job was made seamless because it showed exactly what will break and how to easily fix it.

1:55 p.m. - 2:35 p.m.

**Oracle Identity Manager (OIM): A Real World Implementation Approach for Success**

*Manvendra Kumar, AST Corp.*

In recent years, organizations have already started realizing the benefit of improving the way they manage identities and Oracle Identity Manager is there to leverage such benefits. Unlike others, widespread ripple effect of change triggered across entire organization during OIM implementation reduces change of success. In Real World, change has always been resistive and ensuring success admits such widespread change can be a daunting task. Thus, an implementation approach built to address technical and real life challenges of change involving people and process is road to success. Join us and discover the path to success from our IDM implementation journey.

2:50 p.m. - 3:30 p.m.

**Oracle Fusion Applications Q&A Panel discussion**

*Mani Kumar Manda, Rhapsody Technologies, Inc.*

This is an open discussion focusing on everything Fusion Applications and will include several professionals focusing on Oracle Fusion Applications.