

## NCOAUG Training Day Winter 2011 Agenda

TRACK	8:00 AM - 8:15 AM	8:30 AM - 9:10 AM	9:20 AM - 10:00 AM	10:10 AM - 10:50 AM	11:00 AM - 11:40 AM	11:40 AM - 12:30 PM
<b>SECURITY, COMPLIANCE &amp; CONTROLS</b>	<b>WELCOME ADDRESS</b> Exhibit Hall - Terrace Brook Ballroom	Managing Top Audit Issues: Access Control, Security and Transaction Monitoring  <i>John Nicholson, Greenlight Technologies</i>	Variations of SOD Controls in EBS at Three Companies  <i>Skip Straus, Absolute Technologies</i>	Identity and Access Management Overview  <i>Deepak Sharma, AST Corporation</i>	<b>KEYNOTE:</b> Jim Kohn, VP of Strategy and Enablement, Oracle Corporation	<b>LUNCH</b> Exhibit Hall - Terrace Brook Ballroom
<b>INTEGRATION / MIDDLEWARE / SOA</b>		Crystal 1	Crystal 1	Crystal 1		
<b>CRM / CONFIGURATOR / PROJECT ACCOUNTING</b>		Crystal 2	Crystal 2	Crystal 2		
<b>SUPPLY CHAIN MANAGEMENT</b>		Crystal 3	Crystal 3	Crystal 3		
<b>FINANCIALS</b>		Crystal 4	Crystal 4	Crystal 4		
<b>R12 UPGRADE</b>		Venetian 1	Venetian 1	Venetian 1		
<b>ORACLE</b>		Venetian 2	Venetian 2	Venetian 2		
<b>BUSINESS INTELLIGENCE</b>		Oak 1	Oak 1	Oak 1		
<b>HYPERION</b>		Oak 2	Oak 2	Oak 2		
		English	English	English		

## NCOAUG Training Day Winter 2011 Agenda

TRACK	12:30 PM - 1:10 PM	1:20 PM - 2:00 PM	2:10 PM - 2:50 PM	3:00 PM - 3:40 PM	3:45 PM - 4:00 PM
<b>CHANGE MANAGEMENT / TRAINING / HR</b>	What Does Change Management Mean  <i>Kathy Jacobs, ACT, Inc.</i>  <b>Crystal 1</b>	Tips and Tricks for UPK Content Development  <i>Ernie Domingo &amp; Dennis Harrison, AST Corporation</i>  <b>Crystal 1</b>	Training Best Practices-Roundtable Discussion  <i>Greg Weichhand &amp; Dale Richardson, Amway Corporation</i>  <b>Crystal 1</b>	Effective Usage of Time Entry Rules & Approval Styles in OTL (Oracle Time and Labor)  <i>Arul Senapathi, The Adeza Group</i>  <b>Crystal 1</b>	
<b>INTEGRATION / MIDDLEWARE / SOA</b>	VENDOR: Excel to Oracle: Validate & Upload Data into Oracle E-Business Suite Through Excel!  <i>Sarah Conzemius, More4Apps</i>  <b>Crystal 2</b>	Oracle ECM Cornucopia  <i>Daniel Kozlowski, Xumus, Inc.</i>  <b>Crystal 2</b>	R12.1.2 and R12.1.3 New Features  <i>Ravindranath Sagaram, Motorola Solutions</i>  <b>Crystal 2</b>	SOA Integration the Right Way - 2.0  <i>Dheeraj Bhushan, ACCO Brands</i>  <b>Crystal 2</b>	
<b>PROCESS INNOVATION</b>	Unlock More Value from Your EBS Investment  <i>Mark Clark, O2Works</i>  <b>Crystal 3</b>	Managing Internal and External Fixed Assets  <i>Roger Kuhn, Signum Group</i>  <b>Crystal 3</b>	Tax Intelligence  <i>Chris Novoa, KPMG LLP</i>  <b>Crystal 3</b>	Oracle EBS in the EC2: Impact on Data Loading and Data Migration  <i>Raymond Ray, Chain-Sys Corporation</i>  <b>Crystal 3</b>	
<b>SUPPLY CHAIN MANAGEMENT</b>	Oracle Process Manufacturing: Tootsie Roll Success Story  <i>Walter Reinoehl, Optimum Solutions</i>  <b>Crystal 4</b>	Anatomy of an Effective Supplier Collaboration with Oracle iSupplier Portal  <i>Sushil Srivastava, Accenture</i>  <b>Crystal 4</b>	Change Management in Internal Requisition/Internal Sales Order in 12.1.1  <i>Sundeep Sharma, DDSB</i>  <b>Crystal 4</b>	Achieve Transportation Best Practices & Continuous Improvement with Oracle Transportation Management  <i>Brian Hamrock, Terillium</i>  <b>Crystal 4</b>	
<b>FINANCIALS</b>	Chart of Accounts Design Basics  <i>Michael Butler, Rolta TUSC</i>  <b>Venetian 1</b>	VENDOR: Do Your Oracle Finance Reporting in Excel  <i>Chris Meyer, Excel4apps</i>  <b>Venetian 1</b>	Oracle R12 E-Business Tax: Impacts & Alternatives  <i>Dave Homiak, Vertex</i>  <b>Venetian 1</b>	Configuring Complex Rules in Oracle E-Business Tax R-12  <i>Ashish Nagarkar, AST Corporation</i>  <b>Venetian 1</b>	
<b>R12 UPGRADE</b>	Oracle E-Business Suite 12 Upgrades: Have You Thought About These Details?  <i>Susan Behn, Solution Beacon</i>  <b>Venetian 2</b>	VENDOR: "So You Have Decided to Upgrade Your Oracle Applications to Release 12 – Now What?" <i>John Vaughan, Zanett</i>  <b>Venetian 2</b>	Approaching Your R12 Upgrade Strategically  <i>Gayle Brim, Accenture</i>  <b>Venetian 2</b>	Managing Your Oracle EBS R 12 Upgrade Using Oracle GRC Controls  <i>Adil Khan, FulcrumWay</i>  <b>Venetian 2</b>	
<b>ORACLE</b>	<b>Connect Sales &amp; Marketing, Drive Revenue, Reduce Costs</b>  <i>Brandon McGirr, Oracle Corporation</i>  <b>Oak 1</b>	<b>Product Value Chain - Unlock the Potential in Your Product Development, Introduction, and Management Processes</b>  <i>T.B.D. T.B.D., Oracle Corporation</i>  <b>Oak 1</b>	<b>Revisiting the Oracle Value Chain Planning (APS) Suite</b>  <i>Bernie Bolte, Oracle Corporation</i>  <b>Oak 1</b>	<b>Oracle EBS Diagnostics &amp; Health Checks</b>  <i>Lynn Pionkowski, Oracle Corporation</i>  <b>Oak 1</b>	
<b>BUSINESS INTELLIGENCE</b>	Leveraging Oracle HR & Financial Analytics to Influence ResCare Decision-Making  <i>Todd Randolph, Optimum Solutions</i>  <b>Oak 2</b>	Eliminate Business-Blind Spots with Business Intelligence Dashboards  <i>Ramesh Kumar, eAlliance Corporation</i>  <b>Oak 2</b>	MDM and Data Governance: Two sides of a Coin  <i>Dambaru Jena, Hewlett-Packard</i>  <b>Oak 2</b>	What's New with OBIEE 11g?  <i>Tom McGrath, IT Convergence</i>  <b>Oak 2</b>	
<b>HYPERION</b>	Sales and Margin Planning with Oracle IOP  <i>Neal Cawi, Clearline Group</i>  <b>English</b>	The Williams Companies Hyperion Migration  <i>David James, KPMG LLP</i>  <b>English</b>	TBD  <i>TBD TBD, TBD</i>  <b>English</b>	Product Profitability and Analysis Using Hyperion Essbase  <i>Danny Franceschina, Emerging Solutions</i>  <b>English</b>	

PRIZES & GIVEAWAYS  
Exhibit Hall - Terrace Brook Ballroom