

## 2012 Winter NCOAUG Training Day Agenda

TRACK	8:00 AM - 8:15 AM	8:30 AM - 9:10 AM	9:25 AM - 10:05 AM	10:20 AM - 11:00 AM	11:15 AM - 12:00 PM
<b>ORDER MANAGEMENT / SUPPLY CHAIN</b>		R12 Supply Chain Enhancements  <i>Romen Foster, DARC Corporation</i>  <b>Crystal 1</b>	VENDOR: Optimizing Oracle WMS in Order to Manage Complex Customer Requirements  <i>Jon Lundstedt, CPG Solutions LLC</i>  <b>Crystal 1</b>	Creating Win-Win Strategies with Suppliers Using VMI, Consigned Inventory & Drop Ship processes  <i>Vishal Choudhari, Inyxa</i>  <b>Crystal 1</b>	
<b>TECH</b>		Zero Impact & Downtime Data Replication for Reporting, Load Balancing, Migrations & HA  <i>Susan Wong, Quest Software</i>  <b>Crystal 2</b>	Implement a Free Oracle Product to Improve Your High Availability Solution – Oracle Virtual Machine  <i>Eric Hernandez, DARC Corporation</i>  <b>Crystal 2</b>	Into the Fire - Deploying Oracle E-Business Suite to the Internet  <i>Stephen Kost, Integrigy Corporation</i>  <b>Crystal 2</b>	
<b>HR / PAYROLL</b>		OTL Timecard Archive, Alerts, Dashboards and Reporting in the R12 environment  <i>Ramesh Pappannan, County of Lake</i>  <b>Crystal 3</b>	Coverage Restrictions and Certifications  <i>Susan Tamblyn, O2Works, LLC and, Kathryn Echols, Forsythe Technology, Inc.</i>  <b>Crystal 3</b>	Oracle Hidden Secret - Leverage a Tool You Already Own  <i>Chester Cardinale, DARC Corporation</i>  <b>Crystal 3</b>	
<b>PROJECT/CHANGE MANAGEMENT</b>		Batch/Synchronous Integrations for Oracle E-Business Suite with Salesforce.com  <i>Sundu Rathinam, Chain-Sys Corporation</i>  <b>Crystal 4</b>	VENDOR: Excel to Oracle: Validate & Upload Data into Oracle E-Business Suite through Excel!  <i>Sarah Conzemius, More4Apps</i>  <b>Crystal 4</b>	Adding a Project Management Tool to Your Enterprise Solutions  <i>Anne Marie Woodworth, Terillum</i>  <b>Crystal 4</b>	
<b>RELEASE 12</b>		What's New in Diagnostics - New Features in 12.0 and 12.1  <i>Susan Behn, Infosemantics</i>  <b>Venetian 1</b>	Mission Impossible? A Strategy for Testing Your Upgrade to Release 12  <i>Tulin Pledger, Original Software</i>  <b>Venetian 1</b>	Case Study R12 Upgrade - the Good, the Bad and the Ugly  <i>Rebecca Reeve, Komori America Corporation</i>  <b>Venetian 1</b>	
<b>FINANCIALS / HR / STRATEGY</b>		Custom Implementation of Projects Pricing, Budgeting and Work Management  <i>Brett Barnhart, Gallup, Inc.</i>  <b>Venetian 2</b>	VENDOR: Fueling Better Decisions in E-business with Simple, Excel Based Reporting  <i>Brian Grossweiler, Excel4apps</i>  <b>Venetian 2</b>	It's R12, How Do I Balance My Accrued Accounts Payable (AAP) Account?  <i>Robert Smith, KPMG, LLP</i>  <b>Venetian 2</b>	
<b>ORACLE</b>		<b>Oracle Fusion Customer Relationship Management - Easy. Efficient. Effective</b>  <i>Tom Drewry, Global Solutions Manager Fusion CRM</i>  <b>Oak 1</b>	<b>Oracle Fusion Governance, Risk, and Compliance: The New Standard for Risk Management, Compliance, and Operational Control</b>  <i>Russell Stohr, Senior Director, GRC Strategy</i>  <b>Oak 1</b>	<b>Oracle Fusion Procurement Overview, Strategy, and Roadmap</b>  <i>Gregory Cozzens, Global Solution Architect - Fusion Procurement</i>  <b>Oak 1</b>	
<b>BUSINESS INTELLIGENCE</b>		Foundation Analytics: Developing New Analytics Models Using Oracle Business Intelligence Foundation Suite  <i>John Stilwell, MarketSphere Consulting</i>  <b>Oak 2</b>	VENDOR: Pressured to Move Off Discoverer? Explore Your Options  <i>George Chechopoulos, Noetix</i>  <b>Oak 2</b>	Custom Sub-Ledgers with EBS Using BI Applications Financial Analytics  <i>Laxmi Duvvuri, AST Corporation</i>  <b>Oak 2</b>	
<b>HYPERION</b>		Moving From Simple To Complex Allocations In Hyperion Planning And Essbase (BSO)  <i>Steve Light, ClearLine Group</i>  <b>English</b>	VENDOR: Integrating Analytic Strategies: Best Practice Considerations for Implementing Hyperion & OBIEE  <i>Darrell Barr, Zanett</i>  <b>English</b>	Best Practices for Hyperion Financial Reporting (HFR) Report Development  <i>Ernie Domingo, AST Corporation</i>  <b>English</b>	

WELCOME ADDRESS  
Exhibit Hall - Terrace Brook Ballroom

KEYNOTE: Oracle Fusion Applications Best Practices  
Presented by: Nick Reichenbach, Fusion PMO, Oracle Consulting

## 2012 Winter NCOAUG Training Day Agenda

TRACK	12:00 PM - 1:00 PM	1:00 PM - 1:40 PM	1:55 PM - 2:35 PM	2:50 PM - 3:30 PM	3:45 PM - 4:00 PM
ORDER MANAGEMENT / SUPPLY CHAIN		Channel Revenue 101  <i>Tomlyn Mathews, Tribus Point LLC</i>  <b>Crystal 1</b>	Demantra Forecasting Methods: A Look Inside the Black Box of Statistical Forecasting  <i>Jim Shaughnessy, Trinamix</i>  <b>Crystal 1</b>	Oracle and Ultriva – The Way to “PULL” off Kanban  <i>Maggie Anderson, Lifefitness</i>  <b>Crystal 1</b>	
TECH		No More Analysis Paralysis – Go To the Cloud To Support Your R12 Upgrade  <i>Greg Roush, CSS International, Inc.</i>  <b>Crystal 2</b>	Build It, Enhance it or Extend it the Right Way. No Need to Fear Custom Development.  <i>Kyle Knop, O2Works, LLC</i>  <b>Crystal 2</b>	How to Grow an E-Business Suite Developer  <i>Mike Miller, Data Intensity</i>  <b>Crystal 2</b>	
MANUFACTURING		Pay for Performance in Public Sector Grade Step Programs  <i>Mick Griffin, AST Corporation</i>  <b>Crystal 3</b>	Writing Profitable Rules with Oracle Warehouse Management  <i>Vishal Cohoudhari, Inyxia</i>  <b>Crystal 3</b>	R12 Oracle Process Manufacturing (OPM), What Hasn't Changed  <i>Robert Smith, KPMG, LLP</i>  <b>Crystal 3</b>	
PROJECT/CHANGE MANAGEMENT		Release 12 Upgrade vs. Re-implementation: What Are Your Choices?  <i>Alyssa Johnson, Rolta</i>  <b>Crystal 4</b>	Conducting Effective Change Management for Your Oracle E-Business Suite Implementation  <i>Robert Henry, AST Corporation</i>  <b>Crystal 4</b>	Oracle EBS Implementation for Small to Mid Sized Companies  <i>Salli Churchill, Knap &amp; Vogt</i>  <b>Crystal 4</b>	
RELEASE 12		VENDOR: R12 eAM and Procure to Pay Integration  <i>Gary Marines, O2Works, LLC</i>  <b>Venetian 1</b>	VENDOR: R12 Change Management  <i>Fernando Volonte, Quest Software</i>  <b>Venetian 1</b>	Maximizing ROI in R12 Implementations and Upgrades by Addressing Master Data Quality  <i>Mani Kumar Manda, Rhapsody Technologies</i>  <b>Venetian 1</b>	
FINANCIALS / HR / STRATEGY		Reduce Monthly Processing Costs ... Use Oracle iExpense To Improve Your Bottom Line!  <i>Sue Guggenberger, Terillum</i>  <b>Venetian 2</b>	VENDOR: Exploring AP best Practices & Trends for Improved Processing in Oracle E-Business Suite  <i>Cliff Autin, ReadSoft</i>  <b>Venetian 2</b>	Managing Capital Investments and Assets  <i>Brian Bouchard, MarketSphere Consulting</i>  <b>Venetian 2</b>	
ORACLE		<b>Introducing Oracle Fusion Financials – The New Standard for Finance</b>  <i>Jeff Dyer, Principal Sales Consultant</i>  <b>Oak 1</b>	<b>Strategies for Data Governance with Oracle Enterprise Data Quality and MDM</b>  <i>Darrin Pollino, Master Principal Sales Consultant</i>  <b>Oak 1</b>	<b>Increase Your Return on Human Capital With Oracle HR Analytics</b>  <i>Eric Varavadekar, Principal Sales Consultant</i>  <b>Oak 1</b>	
BUSINESS INTELLIGENCE		OBIEE Answers Tips and Techniques  <i>Dan Hotka, www.DanHotka.com</i>  <b>Oak 2</b>	VENDOR: Secure Check Printing in Oracle R12  <i>Robert Kragen, Evergreen Data Systems</i>  <b>Oak 2</b>	Migrating Discoverer to Oracle BIEE: Take Your Reporting to the Next Level  <i>Naren Thota, Infosemantics, Inc.</i>  <b>Oak 2</b>	
SYSADMIN / DBA		Dude Where's My Profile?  <i>Paul Berman, Amway</i>  <b>English</b>	Oracle Fusion Middleware: A Primer for the Non-Technical Crowd  <i>Kevin Dahl, O2Works, LLC</i>  <b>English</b>	Analytics with Oracle Fusion Procurement: A Use Case for Commodity Buyers  <i>Bharat Belavadi, Infosys</i>  <b>English</b>	

LUNCH  
Exhibit Hall - Terrace Brook Ballroom

PRIZES & GIVEAWAYS  
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